

INCOME

During January 2011, it was not necessary to use any of the accumulated 2010-2011 Prepaid Pledges. There are \$39,889.07 in Prepaid 2010-2011 Pledges in our Schwab account (earning interest).

With 58 % of the fiscal year passed we have collected 64% of the pledges made (as reflected on the Pledge vs. Giving tab). This continues to keep pace with historic pledge collection. We have thus far this fiscal year received \$2,680.00 worth of identifiable non-pledge giving. This continues to fall short of the amounts seen from the two previous fiscal years (\$5,104 from January 2009 & \$3,492 from January 2010). Through January 31, 2011 there remains \$17,640.00 worth of 2010-2011 pledges that have no payments made toward them. This represents 5.58% of the pledges made for FY 2010-2011 and continues to be inline with historic results.

The 'Altered' and 'Concerned' columns have been removed from the Pledge vs Giving Tab. The added columns on this Tab represent projections of what our Current Fiscal Year Pledge (417100) collection could be based on differing circumstances. During January 2011 some payments were received toward pledges that were previously considered 'Concerned'. The remaining pledges previously considered 'Concerned' and the 'Altered' pledges have all been manually adjusted in each of these new columns on the Pledge vs. Giving Tab, and are reflected in red. We historically track pretty close to Column I (85%) and with these manual adjustments \$280,786.85 has been utilized in the January 13, 2011 Budget Review. Scroll to the bottom of the page on the Pledge vs. Giving Tab for descriptions of columns G-J.

EXPENSES

Some expense projections have been adjusted based on pro-rated year-to-date results and include the following: Credit Card Expense (515200), Electirc (516500), Natural Gas (516600)[*decreased*] , Printing (517300), Credit Card Expense (517920)[*decreased*] , and Payroll Expense (517930).

The Music Director (554101) line item as been altered to reflect the \$3,500 'financial parting gift' to Mattie Banzhaf and the \$6,000 to be paid to the Interim Music Director Carolyn Halsted. In addition, the Guest Musicians (543200) line item has been increased by \$1000 to pay for a substitute musician on the one Sunday off a month provided to our Interim Music Director. The Associate Music Director (554102) line item continues to be held to it's 12.31.2010 amount as no one be filling this position for the remainder of the fiscal year.

We have received over eighty inches of snow thus far this winter. To account for this dramatic increase the projection for Snow Removal (516200) has been increased from \$6,600 to \$12,000. To date we have received only one bill from our snow removal contractor. This line item will prove to be a bit of a moving target this fiscal year, so stay tuned!

All of the above-mentioned alterations have been highlighted in yellow on the Budget Review tab.

OVERALL

The two key variables this fiscal year will be pledge collection and snow removal costs. It appears that the base of unaltered pledges that remain

are solid and if they remain so, then the previously mentioned Current Fiscal Year Pledge (417100) projection should be pretty accurate. If we only had the issue of pledge collection to consider, we would be projecting less than a \$3,000 deficit. With at least another two months of snow possible, it's difficult to say what the final cost will be.

There are perhaps some small areas within the budget where some expense savings can occur. As it's not likely that our pledge collection will drastically increase, Councils and Sub-Councils should be made aware of the fact that an \$8,000 to \$10,000 deficit for FY 2010-2011 is very real and that they may be asked to reduce or eliminate certain expenses.

The Budget Review for January 2011 calls for a deficit of \$8,298.54.

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Actual 01.31.2011	Budget Review 01.31.2011
Ordinary Income/Expense				
Income				
410000 · Administration				
411000 · Endowment				
411200 · Operations	53,004.00	50,000.00	29,667.00	50,000.00
Total 411000 · Endowment	<u>53,004.00</u>	<u>50,000.00</u>	<u>29,667.00</u>	<u>50,000.00</u>
412000 - Fundraising	14,192.95		463.54	463.54
413000 · Holiday Letter		-		-
414000 - Prior Year Carry Over	8,763.89	20,854.00	29,835.48	29,835.48
415000 - Memorial Contributions	270.00			
416000 · Rental Contributions	16,795.00	14,000.00	9,512.00	14,000.00
417000 · Stewardship				
417100 · Current Fiscal Year Pledge	303,734.65	299,150.00	164,582.75	280,786.85
417200 · Prior Fiscal Year Pledge	7,703.42	5,000.00	7,898.08	7,898.08
Total 417000 · Stewardship	<u>311,438.07</u>	<u>304,150.00</u>	<u>172,480.83</u>	<u>288,684.93</u>
418000 · Sunday Contributions	5,559.00	4,400.00	2,233.31	4,400.00
419000 · Minister's Discretionary Fund	3,306.90		590.00	590.00
Total 410000 · Administration	<u>413,329.81</u>	<u>393,404.00</u>	<u>244,782.16</u>	<u>387,973.95</u>
420000 · Community Within				
421000 · Festival of the Season	21.38		185.00	185.00
422000 - Used Book Sales	-	600.00	291.19	600.00
424000 · Caring Network		-		-
424100 - Memorial Receptions	325.00	200.00	200.00	200.00
426000 - Circle of Caring	950.00	500.00	600.00	600.00
427100 - Membership Initiative			158.28	1,500.00
429000 · UAMW	3,968.11		2,637.18	2,637.18
Total 420000 · Community Within	<u>5,264.49</u>	<u>1,300.00</u>	<u>4,071.65</u>	<u>5,722.18</u>
430000 · Social Justice				
434500 - Interweave	40.00	-		-

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Actual 01.31.2011	Budget Review 01.31.2011
434000 · SJ Miscellaneous Income		-		-
431000 · SJ Sunday Collections	6,268.47		2,128.00	2,128.00
432000 · Coffee Ministry	443.17	800.00	79.00	800.00
434800 - Green Sanctuary	1,897.40	1,299.40	1,679.66	1,679.66
Total 430000 · Social Justice	<u>8,649.04</u>	<u>2,099.40</u>	<u>3,886.66</u>	<u>4,607.66</u>
440000 · Spiritual Life				
441000 · Annual Retreat				
442000 · Adult Programs	8,225.00	7,000.00	3,520.00	7,000.00
443000 · Flower Contributions	807.00	1,050.00		1,050.00
445000 · Music Sunday Contributions	1,089.00	1,500.00	518.00	518.00
446000 - Music Program Fundraising	5,126.00		2,540.00	2,540.00
447000 · Religious Education				
447100 · Soup Making	262.50	225.00	198.71	225.00
447200 · Guest at Your Table		-	216.35	216.35
447300 - Sleeping Out in Boxes	2,141.00		2,345.00	2,345.00
447500 · Ski Trip	321.00	300.00		300.00
Total 447000 · Religious Education	<u>2,724.50</u>	<u>525.00</u>	<u>2,760.06</u>	<u>3,086.35</u>
448000 · Miscellaneous - Spiritual Life				
448100 · Recording Donations	98.00	200.00	18.00	200.00
448200 - Hymnal Donations	204.00		28.00	28.00
448300 · Volunteer Recognition				
448000 - Miscellaneous				
Total 446000 · Miscellaneous - Spiritual Life	<u>302.00</u>	<u>200.00</u>	<u>46.00</u>	<u>228.00</u>
Total 440000 · Spiritual Life	<u>18,273.50</u>	<u>10,275.00</u>	<u>9,384.06</u>	<u>14,422.35</u>
450000 - Other Income	<u>2,446.60</u>		<u>1,352.56</u>	<u>1,352.56</u>
Total Income	447,963.44	407,078.40	263,477.09	414,078.70

Expense

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Actual 01.31.2011	Budget Review 01.31.2011
510000 · Administration Expenses				
512000 · UUA & District Payments				
512001 · Clara Barton District	5,720.00	5,038.00	2,938.81	5,038.00
512002 · UUA Fair Share	14,559.96	12,824.00	7,480.62	12,824.00
Total 512000 · UUA & District Payments	<u>20,279.96</u>	<u>17,862.00</u>	<u>10,419.43</u>	<u>17,862.00</u>
515000 · Stewardship				
515100 · Annual Canvass	407.69	600.00		600.00
515200 · Credit Card Expense	688.71	1,100.00	375.91	645.00
Total 528000 · Stewardship	<u>1,096.40</u>	<u>1,700.00</u>	<u>375.91</u>	<u>1,245.00</u>
516000 · Building & Grounds				
516100 · General Maintenance	7,231.74	11,000.00	4,805.13	11,000.00
516200 · Snow Removal	5,405.00	6,600.00	1,050.00	12,000.00
516300 · Lawn Care	5,670.00	6,240.00	3,135.00	6,240.00
516400 · Water	2,309.86	1,800.00	2,366.60	1,800.00
516500 · Electric	7,652.65	8,000.00	4,732.67	8,200.00
516600 · Natural Gas	9,268.83	10,000.00	3,915.76	8,500.00
516700 · Memorial Garden	430.00	500.00		500.00
Total 516000 · Building & Grounds	<u>37,968.08</u>	<u>44,140.00</u>	<u>20,005.16</u>	<u>48,240.00</u>
517000 · Office				
517100 · Equipment				
517101 · Equipment Purchases		-		-
517102 · Equipment Rental	7,532.12	7,436.00	4,935.58	7,436.00
Total 517100 · Equipment	<u>7,532.12</u>	<u>7,436.00</u>	<u>4,935.58</u>	<u>7,436.00</u>
517200 · Security	15.00	240.00		240.00
517300 · Printing	473.34	450.00	305.82	525.00
517400 · Postage	1,020.10	1,676.00	805.21	1,676.00
517500 · Telephone	2,454.45	2,400.00	1,457.06	2,400.00
517600 · Dues and Subscriptions	821.39	700.00	45.00	700.00

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Actual 01.31.2011	Budget Review 01.31.2011
517700 · Office Supplies	1,506.63	3,100.00	2,181.44	3,100.00
517800 · Service Contracts	371.01	360.00	189.98	360.00
517900 · Service Charges				
517910 - Bank	46.83		61.75	61.75
517920 · Credit Card Expense	792.91	1,155.00	384.38	700.00
517930 - Payroll Expense	366.82	371.00	245.08	420.00
517940 - Miscellaneous	570.00			
Total 517900 · Service Charges	<u>1,776.56</u>	<u>1,526.00</u>	<u>691.21</u>	<u>1,181.75</u>
Total 517000 · Office	15,970.60	17,888.00	10,611.30	17,618.75
518000 · Insurance				
518100 · Workers' Compensation	2,715.50	2,715.50	1,695.00	3,243.50
518200 · Liability Insurance	9,050.00	9,300.00	4,444.50	9,300.00
518300 · Umbrella	700.00	700.00		700.00
Total 518000 · Insurance	<u>12,465.50</u>	<u>12,715.50</u>	<u>6,139.50</u>	<u>13,243.50</u>
519000 · Administration - Other				
519200 · Rental Expense	35.00	400.00	550.00	550.00
519300 · General Assembly Expense		400.00		400.00
519400 · Minister Discretionary Fund	3,306.90		590.00	590.00
519500 - Board Expense		250.00		250.00
Total 519000 · Administration - Other	<u>3,341.90</u>	<u>1,050.00</u>	<u>1,140.00</u>	<u>1,790.00</u>
Total 510000 · Administration Expenses	90,026.04	95,355.50	48,691.30	98,754.25
520000 · Community Within Expenses				
521000 · Caring Network	50.00	100.00		100.00
522000 · Communications				
522200 · Telephone Advertisement	1,020.00			
522300 - Web Page	359.40	500.00		500.00

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Actual 01.31.2011	Budget Review 01.31.2011
522400 · External Marketing		-		-
522500 · Software Upgrades		100.00		100.00
Total 522000 · Communications	1,379.40	600.00		600.00
523000 · Coffee Hour Supplies	490.34	627.00	15.10	627.00
524000 · Festival of the Season	163.84	1,000.00	351.40	1,000.00
527000 · Membership				
527000 - Membership			59.94	200.00
527100 - Membership Initiative			158.28	1,500.00
Total 527000 - Membership	229.19	200.00	218.22	1,700.00
529000 · Community Within - Other				
529200 - Lay Listeners		100.00		100.00
529300 · UAMW	3,968.11		2,637.18	2,637.18
529400 - Circle of Caring	950.00	500.00	600.00	600.00
529500 · Memorial Receptions	1,628.00	200.00	232.54	232.54
Total 529000 · Community Within - Other	6,546.11	700.00	3,469.72	3,569.72
Total 520000 · Community Within Expenses	9,955.28	3,227.00	4,054.44	8,841.72
530000 · Social Justice Expenses				
531000 · Info & Advocacy Sub-Council	120.00	700.00		700.00
532000 - Miscellaneous		-		-
533000 · SJ Collection Disbursements	6,268.47		2,128.00	2,128.00
534000 · Interweave	140.00	250.00	100.00	250.00
535000 - Coffee Ministry	298.80	700.00		700.00
537000 · Equal Access		200.00		200.00
538000 · Green Sanctuary	1,715.10	500.00	567.77	567.77
Noah Webster Partnership		300.00		300.00
Total 530000 · Social Justice Expenses	8,542.37	2,650.00	2,795.77	4,845.77
540000 · Spiritual Life Expenses				

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Actual 01.31.2011	Budget Review 01.31.2011
541000 · Adult Programs				
541100 · Administrative Expenses	5,030.10		2,209.59	
541200 · Compensation	2,633.00		880.00	
541300 · Credit Card Expense	9.44		1.72	
Total 541000 · Adult Programs	<u>7,672.54</u>	<u>7,000.00</u>	<u>3,091.31</u>	<u>7,000.00</u>
542000 · Annual Retreat				
543000 · Music				
543200 · Guest Musicians	150.00		200.00	1,200.00
543300 · Sheet Music				
543400 · Instrument Maintenance				
543401 · Organ	1,072.00	1,072.00	536.00	2,192.00
543402 · Piano	410.00	900.00	270.00	900.00
Total 543400 · Instrument Maintenance	<u>1,482.00</u>	<u>1,972.00</u>	<u>806.00</u>	<u>3,092.00</u>
Total 543000 · Music	1,632.00	1,972.00	1,006.00	4,292.00
544000 - Religious Education				
544200 · Supplies	528.05	600.00	39.55	600.00
544300 - Guest at Your Table			216.35	216.35
544500 · Ski Trip	800.00	900.00		900.00
544700 · Curriculum	174.50	300.00		300.00
544800 · Religious Education - Other				
544802 · Training	300.00	300.00		300.00
544803 · RE Staff Recruitment		100.00		100.00
544804 · RE Staff Security Checks		25.00		25.00
544805 · RE Classroom Refurbishment		100.00		100.00
544806 · Sleeping Out In Boxes	2,141.00		2,345.00	2,345.00
Total 544800 · Religious Education - Other	<u>2,441.00</u>	<u>525.00</u>	<u>2,345.00</u>	<u>2,870.00</u>
Total 544000 · Religious Education	<u>3,943.55</u>	<u>2,325.00</u>	<u>2,600.90</u>	<u>4,886.35</u>
545000 · Worship				

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Actual 01.31.2011	Budget Review 01.31.2011
545100 · Guest Speakers	550.00	600.00	250.00	600.00
545200 · Flowers & Candles	993.39	1,500.00	150.00	1,500.00
545201 - Hymnals	285.00			
545300 · Recording Expense		200.00		200.00
Total 545000 · Worship	1,828.39	2,300.00	400.00	2,300.00
Spiritual Life Other				
Total 540000 · Spiritual Life Expenses	15,076.48	13,597.00	7,098.21	18,478.35
550000 · Compensation				
551000 · DRE				
551100 · Salary/Wages	30,925.18	30,925.18	17,617.78	28,425.18
551200 · Pension	3,092.56	3,092.51	1,783.54	2,842.51
551300 · Insurance	5,235.33	5,578.51	3,259.41	5,578.51
551400 · Professional Development	2,000.00	2,000.00	45.00	2,000.00
551500 · FICA	2,365.78	2,365.77	1,347.76	2,174.52
551700 - Health Reimbursement			642.88	2,500.00
Total 551000 · DRE	43,618.85	43,961.97	24,696.37	43,520.72
552000 · Minister				
552100 · Salary/Wages	39,517.80	39,517.80	20,324.75	34,517.80
552200 · Pension	24,000.00	24,000.00	14,000.00	24,000.00
552300 · Insurance	12,228.68	12,811.66	7,519.35	12,811.66
552400 · Professional Development	15,232.89	15,600.00	8,814.47	15,600.00
552500 · FICA	5,864.04	5,864.00	3,420.69	5,864.00
552600 · Housing Allowance	29,000.04	29,000.04	17,186.62	29,000.04
552700 - Health Reimbursement				5,000.00
Total 552000 · Minister	125,843.45	126,793.50	71,265.88	126,793.50
553000 · Building Staff				
553100 · Salary/Wages				

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Actual 01.31.2011	Budget Review 01.31.2011
553101 · Sunday Sexton	1,952.50	2,735.00	1,205.00	2,500.00
553102 · Custodian	2,490.00	6,602.41	1,915.00	4,000.00
553103 · Sexton	9,765.00	10,500.00	6,480.00	10,500.00
553104 · Evening Attendant	4,217.01	2,000.00	2,177.50	4,035.00
Total 553100 · Salary/Wages	<u>18,424.51</u>	<u>21,837.41</u>	<u>11,777.50</u>	<u>21,035.00</u>
553500 · FICA	1,416.36	1,900.05	900.97	1,609.17
Total 553000 · Building Staff	<u>19,840.87</u>	<u>23,737.46</u>	<u>12,678.47</u>	<u>22,644.17</u>
554000 · Music Staff				
554100 · Salary/Wages				
554101 · Music Director	13,999.96	14,000.00	12,038.44	17,038.44
554102 · Associate Music Director	11,673.10	12,000.00	6,461.56	6,461.56
554103 · RE Music Director	100.00	500.00		500.00
554104 · Section Leads	5,966.00		2,540.00	2,540.00
554105 - Cantor	1,000.00	1,400.00	700.00	1,400.00
Total 554100 · Salary/Wages	<u>32,739.06</u>	<u>27,900.00</u>	<u>21,740.00</u>	<u>27,940.00</u>
554500 · FICA	2,497.46	2,616.00	1,663.13	2,111.70
Total 554000 · Music Staff	<u>35,236.52</u>	<u>30,516.00</u>	<u>23,403.13</u>	<u>30,051.70</u>
555000 · Business Manager				
555100 · Salary/Wages	34,778.12	40,574.47	23,922.58	38,878.98
555200 · Pension	3,481.53	4,057.44	2,360.64	3,887.89
555300 · Insurance	4,367.40	4,812.61	2,862.02	4,812.61
555500 · FICA	2,660.52	3,103.94	1,872.14	2,935.99
555700 - Health Reimbursement			793.36	1,375.00
Total 555000 · Business Manager	<u>45,287.57</u>	<u>52,548.46</u>	<u>31,810.74</u>	<u>51,890.47</u>
556000 · Administrative Assistant				
556100 · Salary/Wages	13,230.35	7,000.00	4,228.00	8,400.00
556200 · Pension	1,229.94			
556500 · FICA	809.20			
Total 556000 · Administrative Assistant	<u>15,269.49</u>	<u>7,000.00</u>	<u>4,228.00</u>	<u>8,400.00</u>

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Actual 01.31.2011	Budget Review 01.31.2011
557000 · Religious Education				
557100 · Paid RE Staff				
557101 · Nursery & Child Care	1,232.75	2,500.00	869.75	2,500.00
557103 · Youth Advisor	4,501.90	4,501.90	2,770.40	4,501.90
Total 557100 · Paid RE Staff	<u>5,734.65</u>	<u>7,001.90</u>	<u>3,640.15</u>	<u>7,001.90</u>
557105 · Paid RE Staff FICA	344.39	344.39	211.94	344.39
Total 557000 · Paid RE Staff	<u>6,079.04</u>	<u>7,346.29</u>	<u>3,852.09</u>	<u>7,346.29</u>
Total 550000 · Compensation	<u>291,175.79</u>	<u>291,903.68</u>	<u>171,934.68</u>	<u>290,646.85</u>
590000 - Other Expense			810.30	810.30
Total Expense	<u>414,775.96</u>	<u>406,733.18</u>	<u>235,384.70</u>	<u>422,377.24</u>
Net Ordinary Income	<u>33,187.48</u>	<u>345.22</u>	<u>28,092.39</u>	<u>(8,298.54)</u>