

INCOME

Here are some statistics about our collected pledge income for fiscal year 2010-2011:

80.29%	212,637.20	Payments made to paid-in-full pledges
19.71%	52,189.57	Payments made to partially paid pledges
100.00%	<u>264,826.77</u>	Total amount of pledge payments received for fiscal year 2010-2011 as of June 30, 2011
83.78%	264,826.77	Total amount of pledge payments received for fiscal year 2010-2011 as of June 30, 2011
16.22%	51,255.43	Total dollar amount of pledges yet to be received for fiscal year 2010-2011 as of June 30, 2011
100.00%	<u>316,082.20</u>	Total dollar amount of pledges made for fiscal year 2010-2011
96.27%	264,826.77	Total amount of pledge payments received for fiscal year 2010-2011 as of June 30, 2011
3.73%	10,257.56	Overpayments on paid-in-full pledges & identifiable non-pledged giving
100.00%	<u>275,084.33</u>	Total dollar amount collected toward pledge income for fiscal year 2010-2011

2009-2010 Results	
76.66%	222,009.00
23.34%	67,585.07
100.00%	<u>289,594.07</u>
91.48%	289,594.07
8.52%	26,958.93
100.00%	<u>316,553.00</u>
95.49%	289,594.07
4.51%	13,671.87
100.00%	<u>303,265.94</u>

In spite of the fact that our Total Current FY Pledge line item was short of budget by 10% or some \$27,000.00, our Total Income for the fiscal year (\$413,438.36) exceeded our budget by 1.56%. This can be largely attributed to the following:

- 29,835.48 **Prior Year Carry Over (414000)** vs. a budgeted amount of \$20,854.00
- 15,090.00 **Rental Contributions (416000)** vs. a budgeted amount of \$14,000.00
- 4,109.00 Identifiable (we know who they are) non-pledged (but they didn't make a pledge) contributions **(417100)**
- 6,148.56 Contributions from folks over and above their pledged amount **(417100)**
- 7,898.08 **Prior Fiscal Year Pledge (417200)** vs. a budget of \$5,000.00
- 2,298.80 **Other Income (450000)** vs. a budget of zero

EXPENSES

Here are some statistics about our expenses for fiscal year-end June 30, 2011:

	<u>2010-2011 Actual</u>		<u>2010-2011 Budget</u>		<u>Variance to Budget</u>	
Administration	92,869.98	23.02%	95,355.50	23.44%	(2,485.52)	-2.61%
Community Within	6,065.08	1.50%	3,227.00	0.79%	2,838.08	87.95%
Social Justice	7,057.43	1.75%	2,650.00	0.65%	4,407.43	166.32%
Spiritual Life	11,740.35	2.91%	13,597.00	3.34%	(1,856.65)	-13.65%
Compensation	<u>284,947.10</u>	70.62%	<u>291,903.68</u>	71.77%	<u>(6,956.58)</u>	-2.38%
Other Expenses	810.30	0.20%	-	0.00%	810.30	
Total Expenses	403,490.24	100.00%	406,733.18	100.00%	(3,242.94)	-0.80%

Primary Variance Explanations:

Administration	Stewardship (515000) - \$983.07 actual vs. \$1,700.00 budget Office (517000) - \$16,463.34 actual vs. \$17,888.00 budget Insurance (518000) - \$12,066.50vs. \$12,715.50 budget
Community Within	Festival of the Season (524000) - \$454.90 vs. \$1,000.00 budget Membership Initiative (527100) - \$792.12 actual vs. zero budget (pass through line item) UAMW (529300) - \$2,762.18 actual vs. zero budget (pass through line item)
Social Justice	SJ Colletion Disbursements (533000) - \$5,133.25 actual vs. zero budget (pass through line item) Green Sanctuary (538000) - \$1,232.18 actual vs. \$500.00 budget (offset by a corresponding income line item)
Spiritual Life	Adult Programs (541000) - \$5,730.58 actual vs. \$7,000.00 budget Religious Education (544000) - \$3,161.15 actual vs. \$2,325 budget Sleeping Out in Boxes (544806) - \$2,345.00 actual vs. zero budget (pass through line item) Worship (545000) - \$1,081.62 actual vs. \$2,300.00 budget
Compensation	DRE (551000) - \$41,874.25 actual vs. \$43,961.97 (savings derived from creation of HRA & lowering FICA & pension) Minister (552000) - \$125,843.45 actual vs. \$126,793.50 budget (correction of insurance line item as described in April) Building Staff (553000) - \$19,981.82 actual vs. \$23,737.46 budget Business Manager (555000) - \$52,229.05 actual vs. \$52,548.46 budget (savings derived from creation of HRA, etc.) Paid RE Staff (557000) - \$6,670.05 actual vs. \$7,346.29 budget

OVERALL

We will be able to Carry Forward \$8,405.01 into fiscal year 2011-2012. I recommend holding aside the \$518.00 from the Music Sunday Contributions line item (445000) and adding this to the Friends of Music monies currently held in our Schwab account. It has been the practise since it's inception to honor the wishes of those participating in the Used Book Sale effort to remit the monies collected during the year to the Minister's Discretionary Fund. I recommend that the \$529.00 from the Used Book Sales line item (422000) be held aside and remitted to the Minister's Discretionary Fund.

A new Tab has been added here called 11-12 Budget Review. This Tab represents a preliminary review of the Approved 2011-2012 Budget with the following alterations:

- Prior Year Carry Over (414000)** - Reflects the amount previously referenced above (\$8,405.01)
- Current Fiscal Year Pledge (417100)** - \$268,000.00, reflects 95% of 2011-2012 pledges (including recent alterations) as of 07.22.2011 (\$282,098.00)
- Prior Fiscal Year Pledge (417200)** - Reflects \$6,200.00 derived from Pledge vs. Giving Tab.
- UUA & District Payments (512000)** - Reflects corrections to per member charge
- Business Manager (555000)** - Reflects correction to HRA

These alterations(reflected in yellow) result in a projected surplus for fiscal year 2011-2012 of \$7,931.02.

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Budget Review 05.31.2011	Year-End Actual 2010-2011
Ordinary Income/Expense				
Income				
410000 · Administration				
411000 · Endowment				
411200 · Operations	53,004.00	50,000.00	50,000.00	50,000.00
Total 411000 · Endowment	<u>53,004.00</u>	<u>50,000.00</u>	<u>50,000.00</u>	<u>50,000.00</u>
412000 - Fundraising	14,192.95		463.54	463.54
413000 · Holiday Letter		-	-	
414000 - Prior Year Carry Over	8,763.89	20,854.00	29,835.48	29,835.48
415000 - Memorial Contributions	270.00		190.00	190.00
416000 · Rental Contributions	16,795.00	14,000.00	14,850.00	15,090.00
417000 · Stewardship				
417100 · Current Fiscal Year Pledge	303,734.65	299,150.00	271,702.88	276,746.63
417200 · Prior Fiscal Year Pledge	7,703.42	5,000.00	7,898.08	7,898.08
Total 417000 · Stewardship	<u>311,438.07</u>	<u>304,150.00</u>	<u>279,600.96</u>	<u>284,644.71</u>
418000 · Sunday Contributions	5,559.00	4,400.00	3,800.00	3,912.06
419000 · Minister's Discretionary Fund	3,306.90		590.00	590.00
Total 410000 · Administration	<u>413,329.81</u>	<u>393,404.00</u>	<u>379,329.98</u>	<u>384,725.79</u>
420000 · Community Within				
421000 · Festival of the Season	21.38		185.00	185.00
422000 - Used Book Sales	-	600.00	600.00	529.00
424000 · Caring Network		-	-	
424100 - Memorial Receptions	325.00	200.00	500.00	500.00
426000 - Circle of Caring	950.00	500.00	950.00	1,000.00
427100 - Membership Initiative			663.50	792.12
429000 · UAMW	3,968.11		2,762.18	2,762.18
Total 420000 · Community Within	<u>5,264.49</u>	<u>1,300.00</u>	<u>5,660.68</u>	<u>5,768.30</u>
430000 · Social Justice				

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Budget Review 05.31.2011	Year-End Actual 2010-2011
434500 - Interweave	40.00	-	-	
434000 - SJ Miscellaneous Income		-	-	
431000 - SJ Sunday Collections	6,268.47		5,133.25	5,253.25
432000 - Coffee Ministry	443.17	800.00	136.50	136.50
434800 - Green Sanctuary	1,897.40	1,299.40	1,834.66	1,834.66
Total 430000 - Social Justice	<u>8,649.04</u>	<u>2,099.40</u>	<u>7,104.41</u>	<u>7,224.41</u>
440000 - Spiritual Life				
441000 - Annual Retreat				
442000 - Adult Programs	8,225.00	7,000.00	5,186.00	5,546.00
443000 - Flower Contributions	807.00	1,050.00	50.00	50.00
445000 - Music Sunday Contributions	1,089.00	1,500.00	518.00	518.00
446000 - Music Program Fundraising	5,126.00		3,812.00	4,076.00
447000 - Religious Education				
447100 - Soup Making	262.50	225.00	264.71	285.71
447200 - Guest at Your Table		-	216.35	216.35
447300 - Sleeping Out in Boxes	2,141.00		2,345.00	2,345.00
447500 - Ski Trip	321.00	300.00	-	
Total 447000 - Religious Education	<u>2,724.50</u>	<u>525.00</u>	<u>2,826.06</u>	<u>2,847.06</u>
448000 - Miscellaneous - Spiritual Life				
448100 - Recording Donations	98.00	200.00	18.00	18.00
448200 - Hymnal Donations	204.00		308.00	366.00
448300 - Volunteer Recognition				
448000 - Miscellaneous				
Total 446000 - Miscellaneous - Spiritual Life	<u>302.00</u>	<u>200.00</u>	<u>326.00</u>	<u>384.00</u>
Total 440000 - Spiritual Life	<u>18,273.50</u>	<u>10,275.00</u>	<u>12,718.06</u>	<u>13,421.06</u>
450000 - Other Income	<u>2,446.60</u>		<u>1,433.28</u>	<u>2,298.80</u>
Total Income	447,963.44	407,078.40	406,246.41	413,438.36

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Budget Review 05.31.2011	Year-End Actual 2010-2011
Expense				
510000 · Administration Expenses				
512000 · UUA & District Payments				
512001 · Clara Barton District	5,720.00	5,038.00	5,038.00	5,037.96
512002 · UUA Fair Share	14,559.96	12,824.00	12,824.00	12,823.92
Total 512000 · UUA & District Payments	20,279.96	17,862.00	17,862.00	17,861.88
515000 · Stewardship				
515100 · Annual Canvass	407.69	600.00	448.28	448.28
515200 · Credit Card Expense	688.71	1,100.00	520.00	534.79
Total 515000 · Stewardship	1,096.40	1,700.00	968.28	983.07
516000 · Building & Grounds				
516100 · General Maintenance	7,231.74	11,000.00	9,100.00	9,156.64
516200 · Snow Removal	5,405.00	6,600.00	9,500.00	9,500.00
516300 · Lawn Care	5,670.00	6,240.00	5,005.00	4,835.00
516400 · Water	2,309.86	1,800.00	1,951.75	2,320.85
516500 · Electric	7,652.65	8,000.00	8,413.29	8,413.29
516600 · Natural Gas	9,268.83	10,000.00	9,740.85	9,740.85
516700 · Memorial Garden	430.00	500.00	500.00	313.56
Total 516000 · Building & Grounds	37,968.08	44,140.00	44,210.89	44,280.19
517000 · Office				
517100 · Equipment				
517101 · Equipment Purchases		-	-	
517102 · Equipment Rental	7,532.12	7,436.00	7,675.58	7,675.58
Total 517100 · Equipment	7,532.12	7,436.00	7,675.58	7,675.58
517200 · Security	15.00	240.00	-	15.00
517300 · Printing	473.34	450.00	463.86	463.86
517400 · Postage	1,020.10	1,676.00	859.52	859.52

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Budget Review 05.31.2011	Year-End Actual 2010-2011
517500 · Telephone	2,454.45	2,400.00	2,510.43	2,510.43
517600 · Dues and Subscriptions	821.39	700.00	721.39	721.39
517700 · Office Supplies	1,506.63	3,100.00	2,784.70	2,936.70
517800 · Service Contracts	371.01	360.00	189.98	189.98
517900 · Service Charges				
517910 - Bank	46.83		61.75	61.75
517920 · Credit Card Expense	792.91	1,155.00	665.00	627.24
517930 - Payroll Expense	366.82	371.00	400.00	401.89
517940 - Miscellaneous	570.00			
Total 517900 · Service Charges	<u>1,776.56</u>	<u>1,526.00</u>	<u>1,126.75</u>	<u>1,090.88</u>
Total 517000 · Office	15,970.60	17,888.00	16,332.21	16,463.34
518000 · Insurance				
518100 · Workers' Compensation	2,715.50	2,715.50	3,455.75	2,694.50
518200 · Liability Insurance	9,050.00	9,300.00	8,672.00	8,672.00
518300 · Umbrella	700.00	700.00	700.00	700.00
Total 518000 · Insurance	<u>12,465.50</u>	<u>12,715.50</u>	<u>12,827.75</u>	<u>12,066.50</u>
519000 · Administration - Other				
519200 · Rental Expense	35.00	400.00	550.00	625.00
519300 · General Assembly Expense		400.00	-	
519400 · Minister Discretionary Fund	3,306.90		590.00	590.00
519500 - Board Expense		250.00	-	
Total 519000 · Administration - Other	<u>3,341.90</u>	<u>1,050.00</u>	<u>1,140.00</u>	<u>1,215.00</u>
Total 510000 · Administration Expenses	90,026.04	95,355.50	93,341.13	92,869.98
520000 · Community Within Expenses				
521000 · Caring Network	50.00	100.00	100.00	
522000 · Communications				
522200 · Telephone Advertisement	1,020.00			

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Budget Review 05.31.2011	Year-End Actual 2010-2011
522300 - Web Page	359.40	500.00	408.75	408.75
522400 - External Marketing		-	-	
522500 - Software Upgrades		100.00	100.00	
Total 522000 - Communications	1,379.40	600.00	508.75	408.75
523000 - Coffee Hour Supplies	490.34	627.00	100.00	72.11
524000 - Festival of the Season	163.84	1,000.00	454.90	454.90
527000 - Membership				
527000 - Membership			200.00	200.00
527100 - Membership Initiative			663.50	792.12
Total 527000 - Membership	229.19	200.00	863.50	992.12
529000 - Community Within - Other				
529200 - Lay Listeners		100.00	-	
529300 - UAMW	3,968.11		2,762.18	2,762.18
529400 - Circle of Caring	950.00	500.00	950.00	1,000.00
529500 - Memorial Receptions	1,628.00	200.00	375.02	375.02
Total 529000 - Community Within - Other	6,546.11	700.00	4,087.20	4,137.20
Total 520000 - Community Within Expenses	9,955.28	3,227.00	6,114.35	6,065.08
530000 - Social Justice Expenses				
531000 - Info & Advocacy Sub-Council	120.00	700.00	72.00	72.00
532000 - Miscellaneous		-	-	
533000 - SJ Collection Disbursements	6,268.47		5,133.25	5,253.25
534000 - Interweave	140.00	250.00	100.00	200.00
535000 - Coffee Ministry	298.80	700.00	-	
537000 - Equal Access		200.00	-	
538000 - Green Sanctuary	1,715.10	500.00	1,232.18	1,232.18
539000 - Noah Webster Partnership		300.00	300.00	300.00
Total 530000 - Social Justice Expenses	8,542.37	2,650.00	6,837.43	7,057.43
540000 - Spiritual Life Expenses				
541000 - Adult Programs				

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Budget Review 05.31.2011	Year-End Actual 2010-2011
541100 · Administrative Expenses	5,030.10			3,767.88
541200 · Compensation	2,633.00			1,960.00
541300 · Credit Card Expense	9.44			2.70
Total 541000 · Adult Programs	<u>7,672.54</u>	<u>7,000.00</u>	<u>5,186.00</u>	<u>5,730.58</u>
542000 · Annual Retreat				
543000 · Music				
543200 · Guest Musicians	150.00		825.00	425.00
543300 · Sheet Music				
543400 · Instrument Maintenance				
543401 · Organ	1,072.00	1,072.00	1,072.00	1,072.00
543402 · Piano	410.00	900.00	270.00	270.00
Total 543400 · Instrument Maintenance	<u>1,482.00</u>	<u>1,972.00</u>	<u>1,342.00</u>	<u>1,342.00</u>
Total 543000 · Music	<u>1,632.00</u>	<u>1,972.00</u>	<u>2,167.00</u>	<u>1,767.00</u>
544000 - Religious Education				
544200 · Supplies	528.05	600.00	200.00	199.80
544300 - Guest at Your Table			216.35	216.35
544500 · Ski Trip	800.00	900.00	400.00	400.00
544700 · Curriculum	174.50	300.00	-	
544800 · Religious Education - Other				
544802 · Training	300.00	300.00	-	
544803 · RE Staff Recruitment		100.00	-	
544804 · RE Staff Security Checks		25.00	-	
544805 · RE Classroom Refurbishment		100.00	100.00	
544806 - Sleeping Out In Boxes	2,141.00		2,345.00	2,345.00
Total 544800 · Religious Education - Other	<u>2,441.00</u>	<u>525.00</u>	<u>2,445.00</u>	<u>2,345.00</u>
Total 544000 · Religious Education	<u>3,943.55</u>	<u>2,325.00</u>	<u>3,261.35</u>	<u>3,161.15</u>
545000 · Worship				
545100 · Guest Speakers	550.00	600.00	250.00	450.00

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Budget Review 05.31.2011	Year-End Actual 2010-2011
545200 · Flowers & Candles	993.39	1,500.00	303.88	346.62
545201 · Hymnals	285.00			285.00
545300 · Recording Expense		200.00	-	
Total 545000 · Worship	1,828.39	2,300.00	553.88	1,081.62
Total 540000 · Spiritual Life Expenses	15,076.48	13,597.00	11,168.23	11,740.35
550000 · Compensation				
551000 · DRE				
551100 · Salary/Wages	30,925.18	30,925.18	28,425.08	28,425.08
551200 · Pension	3,092.56	3,092.51	2,864.29	2,864.29
551300 · Insurance	5,235.33	5,578.51	5,640.36	5,640.36
551400 · Professional Development	2,000.00	2,000.00	270.00	270.00
551500 · FICA	2,365.78	2,365.77	2,174.52	2,174.52
551700 · Health Reimbursement			2,500.00	2,500.00
Total 551000 · DRE	43,618.85	43,961.97	41,874.25	41,874.25
552000 · Minister				
552100 · Salary/Wages	39,517.80	39,517.80	34,517.75	34,517.75
552200 · Pension	24,000.00	24,000.00	24,000.00	24,000.00
552300 · Insurance	12,228.68	12,811.66	13,080.75	13,080.75
552400 · Professional Development	15,232.89	15,600.00	15,110.52	15,110.52
552500 · FICA	5,864.04	5,864.00	5,864.04	5,864.04
552600 · Housing Allowance	29,000.04	29,000.04	28,270.39	28,270.39
552700 · Health Reimbursement			5,000.00	5,000.00
Total 552000 · Minister	125,843.45	126,793.50	125,843.45	125,843.45
553000 · Building Staff				
553100 · Salary/Wages				
553101 · Sunday Sexton	1,952.50	2,735.00	2,200.00	2,130.00
553102 · Custodian	2,490.00	6,602.41	3,315.00	3,350.00
553103 · Sexton	9,765.00	10,500.00	9,450.00	9,450.00

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Budget Review 05.31.2011	Year-End Actual 2010-2011
553104 · Evening Attendant	4,217.01	2,000.00	3,622.50	3,632.50
Total 553100 · Salary/Wages	<u>18,424.51</u>	<u>21,837.41</u>	<u>18,587.50</u>	<u>18,562.50</u>
553500 · FICA	1,416.36	1,900.05	1,421.94	1,419.32
Total 553000 · Building Staff	<u>19,840.87</u>	<u>23,737.46</u>	<u>20,009.44</u>	<u>19,981.82</u>
554000 · Music Staff				
554100 · Salary/Wages				
554101 · Music Director	13,999.96	14,000.00	17,038.44	17,038.44
554102 · Associate Music Director	11,673.10	12,000.00	6,461.56	6,461.56
554103 · RE Music Director	100.00	500.00	100.00	100.00
554104 · Section Leads	5,966.00		3,812.00	4,076.00
554105 - Cantor	1,000.00	1,400.00	1,400.00	1,400.00
Total 554100 · Salary/Wages	<u>32,739.06</u>	<u>27,900.00</u>	<u>28,812.00</u>	<u>29,076.00</u>
554500 · FICA	2,497.46	2,616.00	2,204.11	2,223.48
Total 554000 · Music Staff	<u>35,236.52</u>	<u>30,516.00</u>	<u>31,016.11</u>	<u>31,299.48</u>
555000 · Business Manager				
555100 · Salary/Wages	34,778.12	40,574.47	38,878.98	38,878.98
555200 · Pension	3,481.53	4,057.44	3,856.29	3,856.29
555300 · Insurance	4,367.40	4,812.61	4,999.17	4,999.17
555500 · FICA	2,660.52	3,103.94	2,974.24	3,022.05
555700 - Health Reimbursement			1,472.56	1,472.56
Total 555000 · Business Manager	<u>45,287.57</u>	<u>52,548.46</u>	<u>52,181.24</u>	<u>52,229.05</u>
556000 · Administrative Assistant				
556100 · Salary/Wages	13,230.35	7,000.00	7,049.00	7,049.00
556200 · Pension	1,229.94			
556500 · FICA	809.20			
Total 556000 · Administrative Assistant	<u>15,269.49</u>	<u>7,000.00</u>	<u>7,049.00</u>	<u>7,049.00</u>
557000 · Religious Education				
557100 · Paid RE Staff				

	Year-End Actual 2009-2010	Approved Budget 2010-2011	Budget Review 05.31.2011	Year-End Actual 2010-2011
557101 · Nursery & Child Care	1,232.75	2,500.00	1,700.00	1,823.75
557103 · Youth Advisor	4,501.90	4,501.90	4,501.90	4,501.90
Total 557100 · Paid RE Staff	<u>5,734.65</u>	<u>7,001.90</u>	<u>6,201.90</u>	<u>6,325.65</u>
557105 · Paid RE Staff FICA	344.39	344.39	344.39	344.40
Total 557000 · Paid RE Staff	<u>6,079.04</u>	<u>7,346.29</u>	<u>6,546.29</u>	<u>6,670.05</u>
Total 550000 · Compensation	<u>291,175.79</u>	<u>291,903.68</u>	<u>284,519.78</u>	<u>284,947.10</u>
590000 - Other Expense	<u> </u>	<u> </u>	<u>810.30</u>	<u>810.30</u>
Total Expense	<u>414,775.96</u>	<u>406,733.18</u>	<u>402,791.22</u>	<u>403,490.24</u>
Net Ordinary Income	<u><u>33,187.48</u></u>	<u><u>345.22</u></u>	<u><u>3,455.19</u></u>	<u><u>9,948.12</u></u>